



2024 Media Guide **ReinRaumTechnik**

Compelling solutions through strategic partnerships







ReinRaumTechnik

ReinRaumTechnik is aimed at the operators and users of cleanrooms in scientific research and industry focussing on latest developments in cleanroom design and construction, ventilation technology, cleaning, particle monitoring and clothing. The applications are related to medicine and industrial manufacturing of semiconductors, food, pharmaceutical and biotechnological products.

The section **SterilTechnik** deals with hygienic and sterile conditions necessary in the processing sectors mentioned above and in hospitals. Topics are aseptic processing, hygienic design in device and plant construction, purified water and gas, microbial monitoring, validation and GMP, sterile filling and packaging as well as bio processing.

Overview

Publication Frequency 5 issues p. a.

Volume Vol. 26, 2024

Print run 14,000 (2nd quarter 2024)

Membership

Publishing Director Steffen Ebert

Commercial Manager Sciences Vanessa Winde

Editor-in-Chief Dr. Roy T. Fox

Product Manager Dr. Michael Reubold

Advertising Stefan Schwartze Hagen Reichhoff

Order Management Melanie Radtke

Subscription € 60.60 (+ VAT)

Single Copy € 17 (+ VAT, + Postage)

Student Subscription 50 % discount

ISSN 1439-4251

Format of the Magazine DIN A4

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ACHEMA2024

Your company in the spotlight!

Show your presence on the market and choose the right advertising space for your company!

Present yourself in the print publications of **CHEManager**, **CITplus**, **ReinRaumTechnik** and **LVT Lebensmittel Industrie**, online and in our **daily newsletters**.

Place your ad in several publications, various newsletters or online — with one package price. Publication dates of the Achema issues are May and June 2024. Optimal combined package offers on request!

Ask for your individual offer:



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Stefan Schwartze Tel.: +49 (0) 6201 606 491 sschwartze@wiley.com



Dates & Contents

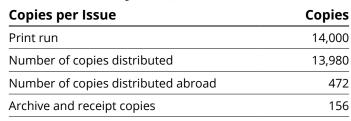
Issues	1 February	2 April	3 June	4 September	5 November
Publishing Date	08.02.2024	11.04.2024	06.06.2024	12.09.2024	14.11.2024
Advertising Deadline	15.01.2024	18.03.2024	08.05.2024	19.08.2024	21.10.2024
Editorial Deadline	07.12.2023	08.02.2024	04.04.2024	11.07.2024	12.09.2024
Newsletter	11.01.2024 08.02.2024	07.03.2024 11.04.2024	10.05.2024 06.06.2024 11.07.2024	08.08.2024 12.092024 10.10.2024	07.11.2024 05.12.2024
suoj	Pharmakongress Wiesbaden 1920.03.2024	Analytica Munich 09.–12.04.2024	Achema Frankfurt 10.–14.06.2024	parts 2 clean Stuttgart 2426.09.2024	Semicon Europa Munich 12.–15.11.2024
xhibiti	Anuga Foodtec Cologne 1922.03.2024	Pharma 2024 Barcelona 16.–18.04.2024	MedTecLive with T4M Nuremberg 18.–20.06.2024	cleanzone Frankfurt 25.–26.09.2024	Medica/Compamed Dusseldorf 1114.11.2024
Fairs and Exhibitions		Hannover Messe Hanover 22.–26.04.2024		ILMAC Lausanne 25.–26.09.2024	
Fair		Reinraum Lounges Karlsruhe 23.–25.04.2024		ICCCS Symposium Milan 14.–17.10.2024	
Industry focus	Food Industry	Pharmaceutical Industry Healthcare	Chemistry & Biotechnology	Food Industry Technical Cleaning	Semiconductor Industry Healthcare
KEY AREAS ReinRaumTechnik	Cleanroom Cleaning Ventilation Technology Filter Materials	Pharmaceutical Production Cleanroom Construction Cleanroom Clothing	Containement Cleanroom Management Healthcare	Particle Monitoring Cleanroom Monitoring Consumables	Semiconductor Hospital Medical Device Technology
Regular topics ReinRaumTechnik			ning, cleaning, monitori mables, personnel trair		
KEY AREAS SterilTechnik	Aseptic Filling Sterilisation Hygienie	Pharmaceutical Packaging Sterile Production	Hygienic Design Bioprocess Technology	GMP Aseptic Filling Materials	Ultra clean media Sterilisation Hygienie
Regular topics SterilTechnik	microbiological monit	toring, validation, regul	, hygienic design, ultra- lations, GMP, separatio ng, sterile packaging, bi	n, cleaning, disinfectio	

<u>,</u>



Analysis

Circulation analysis (Q1 2022)



Reader Analysis

Size of the companies	%
1 – 49 employees	20
50 – 99 employees	10
100 – 199 employees	14
200 – 499 employees	18
500 and more employees	26
Ohne Angaben bzw. nicht bekannt	12
n.a.	

Reader Analysis

Position in company	%
Management/Managing Director	21
Head of Research & Development	19
Department Management	12
Product Management	10
Technical Management	8
Head of Operations	6
Production / Process Control	6
Head of Marketing	5
Quality Assurance/ Quality Control	5
Hospital (Sterilisation)	3
Hospital Pharmacy	2
Purchasing	2
Others	1

Geografic Distribution	%
Germany	97
Austria, Switzerland, Netherlands, ROW	3

40
15
14
11
9
7
2
2

Content analysis 2021 – 5 Issues

Total pages	324 pages = 100 %
Editorial content	372 pages = 90 %
Advertising content	34 pages = 10 %



Prices & Formats

Advertisments	width / height (mm)	Price €
1/1 Page	210 x 297*	8,200
1/2 Page portrait	90 x 260	4,990
1/2 Page landscape	185 x 128	4,990
Juniorpage	137 x 190	5,200
1/3 Page portrait	58 x 260	2,950
1/3 Page landscape	185 x 85	2,950
1/4 Page classic	90 x 128	2,550
1/4 Page portrait	43 x 260	2,550
1/4 Page landscape	185 x 63	2,550
1/8 Page classic	90 x 63	1,680
1/8 Page landscape	185 x 30	1,680
Job Advertisements	25% discount on regular advertisement p	orices

Preferred Positions

Front Cover**1	213 x 303	9,450
Inside Cover**	213 x 303	7,050
Inside front/back page, Back page¹	210 x 297*	8,550
Belly band	450 x max 100	5,350
Postcards ²		150

*plus 3 mm overlap on all sides

Bound-In inserts	width / height (mm)	Price €
2-page A4*	210 x 297	6,250
3-page A4 + side flip*	207 + 105 x 297	9,350
4-page A4*	420 x 297	9,750

* Head: 5 mm; Foredge: 3 mm; Foot + right: min. 3 mm

Loose inserts ³	weight	Price €
	up to 25 g	315
	up to 50 g	410

1 Cancellation only possible up to 8 weeks before advertising deadline.

Title page: the picture must be coordinated with publisher in advance and Wiley-VCH GmbH has exclusive rights of it for 6 months.

** The cover story/inside cover story will be handled like an editorial article and is subject to the standards and formalities of the magazine.

Reprints and ePrints

For your internet presence we would be pleased to provide you with the PDF file of your article for a Nominal charge of **300 €** (plus VAT). A printable PDF is available at a price of **980 €** (plus VAT).

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

Contact:

Stefan Schwartze. +49 (0) 6201 606 491, sschwartze@wiley.com



Front Cover

Inside Cover

Terms of Payment:

Payment within 30 days without deduction.

Bank details:

J.P. Morgan AG Taunus Turm · Taunustor 1 60310 Frankfurt, Germany IBAN: DE55501108006161517443 **BIC: CHASDEFX**

VAT-Id.No.: DE136766623 Tax No.: 47020/29082

All prices are subject to the statutory VAT.

The new price list comes into effect on 1 October 2023 and supersedes all previous price lists.

- 2 Postcards: Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs
- 3 Costs per thousand including postage; no discount for loose inserts, sample must be sent before order can be accepted.



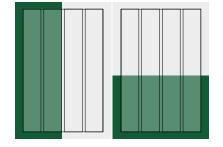
Formats



1/1 Page Type Area/Bleed Size

Type Area: 185 x 260 mm

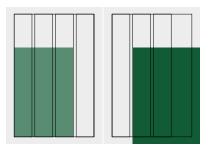
Bleed Size: 210 x 297 mm





Type Area: portrait: 90 x 260 mm landscape: 185 x 128 mm

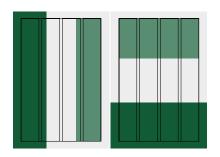
Bleed Size: portrait: 102 x 297 mm landscape: 210 x 147 mm



Juniorpage

Type Area: 137 x 190 mm

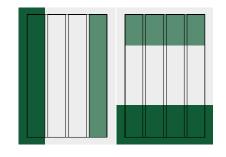
Bleed Size: 147 x 209 mm

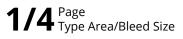


1/3 Page Type Area/Bleed Size

Type Area: portrait: 58 x 260 mm landscape: 185 x 85 mm

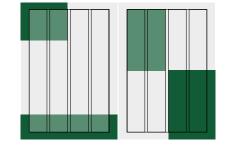
Bleed Size: portrait: 70 x 297 mm landscape: 210 x 104 mm





Type Area: portrait: 43 x 260 mm landscape: 185 x 63 mm

Bleed Size: portrait: 54 x 297 mm landscape: 210 x 82 mm



1/4 | 1/8 Page Type Area/Bleed Size

Type Area: classic: 90 x 128 mm

Bleed Size: classic: 102 x 147 mm

Type Area: classic: 90 x 63 mm landscape: 185 x 30 mm

Bleed Size:

classic: 102 x 82 mm landscape: 210 x 49 mm

Please provide advertisements in bleed size with 3 mm overlap on all sides.



Technical Specifications

Magazine format

210 x 297 mm (width x height), A4 size 185 x 260 mm (width x height), print space Number of columns: 3; column width 58 mm or Number of columns: 4, column width 43 mm

Print and binding methods

Sheet offset, adhesive binding

Colours

Euro scale

Screen ruling

70 ruling Print profile: ISO Coated_v2_300 (39L)

Loose inserts

Minimum insert size: $105 \times 148 \text{ mm} (w \times h)$ Maximum insert size: $200 \times 287 \text{ mm} (w \times h)$, the back fold must be on the long side (287 mm) Minimum weight for single-sheets inserts: 150 g/m^2

Delivery of loose inserts

Delivery quantity: 14,200 copies

Delivery of bound-in inserts

Delivery quantity: 14,500 copies

The delivery address for bound-in inserts and any supplements will be given to you with the order confirmation.

Data format

We accept the following data formats: PDF, EPS, TIFF, JPG.

Please observe the following points:

- 1. Embed all text or convert it into streams.
- 2. Use only CMYK colours.
- 3. With pixel-oriented data formats, we require a resolution of at least 250 dpi.
- 4. Do not compress JPG files too strongly, or this will lead to visible loss of image quality. Use the "maximum" or "high" quality gradings.

To avoid errors, please observe the following:

Send all text to be used and associated files together. Attach a hard copy/print-out to the layout check. Ensure that no RGB colours are used in any files, including the associated files. For files from programmes not intended for the creation of printed documents (e.g. Word, Excel, Powerpoint), the files must always be converted. This means inevitable changes in data and considerable additional work, which we have to add to your invoice.

Transmission options

by e-mail to mradtke@wiley.com



Wiley-VCH GmbH FAO: Melanie Radtke Boschstrasse 12 69469 Weinheim, Germany Tel.: +49 (0) 6201 606 557



B2B-Zielgruppenportal: www.chemanager.com/reinraumtechnik

Mobil

mobil im Einsatz

15.07.2020 - Das Sta

chemanager.com is the portal for top executives and decision makers of the chemical and pharmaceutical industry and the relevant supply and application sectors. Everybody who wants to stay on the cutting edge of industry news should not miss chemanager-online.com.

Online-Advertisement

Give your company an image, show your presence, communicate a product launch - in short: benefit from our scope. Complement your print campaign and increase your market penetration with an image campaign on chemanager.com/reinraumtechnik

Leaderboard	728 x 90 Pixel	€ 1,750 / month, run of site*
Wide Skyscraper**	160 x 600 Pixel	€ 2,250 / month, run of site*
Skyscraper**	120 x 600 Pixel	€ 1,750 / month, run of site*
TOP-Feature (Sponsored Content)		€ 2,400 / 14 days run of site
Kombi TOP-Feature Portal + Newsletter		€ 2,900 / 14 days at the top run of site

* "run of site" means that the ad placements may appear on any page of the target site. They will be shown randomly in a rotating scheme by each new page impression (maximum of four banners at one position). **the mobile optimized version requires an additional Medium Rectangle format

TOP Feature Portal (Content ad)

The premium position on all pages of **chemanager.com** Promote you current highlights, your product launch, or a case study and reach your target audience around the clock.

Scope of Service: Picture (476 x 315 px, Format 1,5:1), Headline, Intro on landing page (150 letters), Detailed Text (up to 4,000 characters recommended), 1–4 Images, Contact Information Running Time: 2 weeks prominent as a Top Feature Story. Additionally,

*€ 2,400 your highlight remains for a total of six months in the portal's database

*in a rotation scheme with five other Top Feature Stories. Text is subject to editorial criteria.

Medium-Rectangle-Pakete

Package 1 - Medium-Rectangle-Ad (300 x 250px)

Frequency Portal	3 months
Frequency Newsletter	Зx
Package price	€ 5,490

Frequency Portal	6 months
Frequency Newsletter	6x
Package price	€ 9,510

Package 3 - Medium-Rectangle-Ad (300 x 250px)

Frequency Portal	9 months
Frequency Newsletter	9x
Package price	€ 12,465

Package 4 - Medium-Rectangle-Ad (300 x 250px)

Frequency Portal	12 months
Frequency Newsletter	12x
Package price	€ 15,000

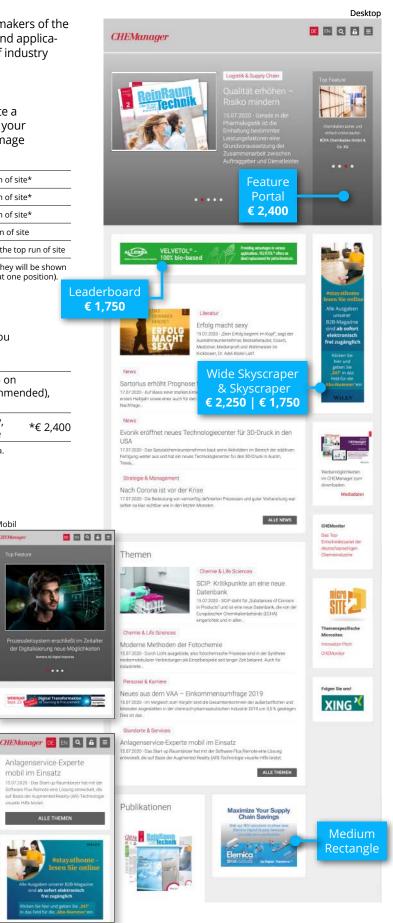
Accesses to the website

Page Impressions/month	139.836
Unique Visits/Month	92.453
Mean values from the 1st half of 2022	

Mean values from the 1st half of 2023

Deadline for Top Feature:

7 working days before publication





Newsletter: www.chemanager.com/reinraumtechnik

ReinRaumTechnik provides its subscribers 12 times a year with important market and company news. In addition to latest news, exclusive interviews and top stories the newsletters inform about products, services and events.

Newsletter: Bannerformate & Preise

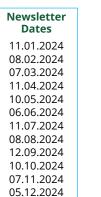
With the booking of a "Feature", your content will be placed on one of the prominent feature positions

Full Banner	468 x 60 Pixel	€ 850
Medium Rectangle	300 x 250 Pixel	€ 1,050
Feature Newsletter	1 rectangle image, 2.000 characters, Image format: JPG, PNG	€ 950
Combo offer: Feature on website + newsletter		€ 2,900

Newsletter Key Figures 2020/2021

Number of recipients (DOI)	774
Open Rate (MV)	31.4 %
Click Through Rate (MV)	
MV = Mean value of 7 newsletters sent out	

MV = Mean value of 7 newsletters sent out





Branchenschwerpunkt: Chemie/Biotechnologie Themenschwerpunkt: Reinraumbau

Sehr geehrte ReinRaum-Interessierte,

wir stecken mitten in der Pandemie. Nach Lockdown und einem langsamen Open- bzw. Start-up sind wir noch weit entfernt von den alten Zeiten. Es stellt sich eine neue Normalität ein. Jetzt streiten sich die Fachleute, ob wir vor der zweiten Infektionswelle stehen oder noch mitten in der ersten Welle hängen. Hauptsache wir bleiben gesund! Die Produktion von Persönlicher-Schutz-Ausrüstung (PSA) läuft auf Hochtouren, denn die Nachfrage ebbt nicht ab. Einige Hersteller bauen sogar Ihre Produktionen aus. Lesen sie mehr dazu in unseren Nachrichten.

Die Reihraum-Branche liefert so viele tolle, kreative, innovative Lösungen für die neuen Probleme aus der Pandemie, Einen hervorragenden Überblick präsentiert Herr Dr. Dittel, Vorsitzender des Deutschen Reinraum Institutes in seinem Fachbeitrag Hygienetechnik contra Corona Virus aus der aktuellen Print-Ausgabe 03/2020 (oder online).

Herzliche Grüße und bleiben Sie gesund!

Dr. Roy T. Fox Chefredakteur

Full Banner RRTLOT2020 € 850 19.-22. Oktober 2020 · Hamburg und Dresden Feature Forschung & Innovation Feature Laborplanung, Laborbau und € 950 Laborgebäudebetrieb 11.06.2020 - Moderne Labore sollten nicht nur effizient arbeiten, sondern auch ihr volles Innovationspotenzial ausschöpfen können. Maximize Your Supply **Chain Savings** Visit our ROI calculator to show how Elemica Digital Supply Network Rectangle -----Elemica

Technical Data:

Please send your files by mail to your sales representative. We will take care of all further steps.

Banner (Portal)

Size of data: max. 200 KB Data formats: GIF, JPG, PNG, HTML5, any kind of Redirect/Tag

Target-website:

Please tell us the exact URL, where your banner should be linked to.



Der

Neurs

zum Star

Cleanzone Award: Von der Idee

Verlag Unternehmen der Reinraumbranche darin,

ihre Innovationen international publik zu machen.

13.07.2020 - Mit dem Cleanzone Award unterstützen die Messe Frankfurt und der Wiley

> access to your customers

> > Single Sponsored Newsletter 4,660 €



Native Advertising PLUS

Native Advertising Plus

With Native Advertising Plus you inform the readers with content which you or your PR agency have produced with the objective of increasing the level of awareness of your company. The article communicates your know-how in the sector, establishes the experts in your company as thought leaders in the market and in turn has a positive effect on the perception of your brand. Integration of the content in the established look & feel of the editorial content of the publication, both in print and online, and with naming of the author together with contact information for feedback and enquiries.*

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1,900 – 2,100 characters picturecaption included

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ADVERTORIAL

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picture caption included

4,400 - 4,600 characters

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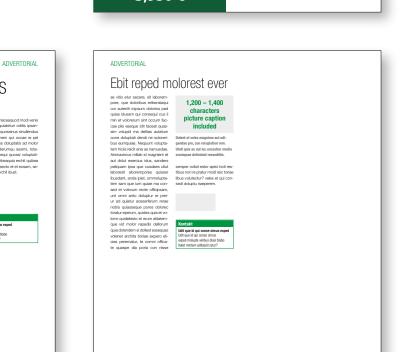
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1/1 Page 3,950 €



1/2 Page 2.250 €

*Due to legal regulations it is required to write the comment "Advertorial" above the article

1/4 Page

1,150 €

arch

88 =



MOVE BEYOND ADVERTISING

Elevate your brand and take your message to new levels!

Whether it be lead generation, branding, virtual events, or content solutions, Wiley can help you find the right marketing mix and channels to reach your goals.

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Engage with your target audience and provide expert insights on key subject areas through impactful content solutions such as whitepapers, article summaries, and ebooks.

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We can help you build the right plan to achieve your goals.

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Ready to give your message more visbility?

To discuss tailored options and details, reach out to your account manager, or email us at corpsolutions@wiley.com





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- The Customer must submit the required copy for Print Advertising on the material submission date as set out in the Booking Confirmation ("Materials Due Date"). If a Customer fails to provide the Print Advertising 8. out in the booking both Materials Due Date). If a Customer may be charged for Print Advertising unless a cancellation has been approved by Wiley in writing. If Wiley accepts copy for the Print Advertising after the Materials Due Date, Wiley makes no representations that Print Advertising will be published and the Customer will have no claim against Wiley for credit or republication in the event of non-publication, or if the Print Advertising is published in another manner or format than as set out in the Booking Confirmation.
- Customer must submit Print Advertising copy in compliance with the artwork and data specifications as set out in the Booking Confirmation, or as previously provided by Wiley in relation to the particular publication. 9.
- 10. Customer shall deliver and shall be solely responsible for providing to Wiley all of the text, pictures, graphics, sound, video, programming code and other media which comprise the graphic or html file that comprises the Online Advertising in conformance with Wiley's delivery specifications.
- 11. Wiley makes no guarantees as to the number of visitors to any Wiley site or digital product or the number of impressions at any Wiley site or digital product, unless such guarantees are expressly made in writing by Wiley in the Booking Confirmation. Any impression goals' or the like provided are expressly multilling by Wiley in the Booking Confirmation. Any impression goals' or the like provided are non-binding. Online Ad-vertising described in the Booking Confirmation as '100% sponsorships' will not be subject to any impression or viewability guarantees.
- 12. Wiley will provide reporting at the end of the Online Advertising campaign, or otherwise as requested within a reasonable time of request, to give details of Online Advertising performance (i.e. impressions, clicks). Real time transparency of campaigns can be managed by the Customer by using Google Ad Manager.

- 13. Unless specifically set out in the Booking Confirmation and agreed in writing by Wiley, Online Advertising will not be behind a registration barrier. The Customer acknowledges that Online Advertising placed on Wiley Online Library will be viewable by both subscribers and non-subscribers to Wiley Online Library. For the avoidance of doubt, Print Advertising may be viewable by non-subscribers to journals or periodicals
- 14. In relation to Online Advertising to be included in email alerts to subscribers and other authorised users of Wiley's products ("Email Alerts"), Wiley cannot guarantee the send date of any Email Alert advertising unless otherwise expressly agreed in the Booking Confirmation.
- 15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley. Wiley cannot guarantee that such 'make-up' bookings can be made in the month following the initial Advertising period.
- 16. In submitting Advertising to Wiley, the Customer warrants and represents that:
 - (a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer which has been approved by Customer) in the manner set out in the Booking Confirmation will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or privacy, any law of defamation or obscenity, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;
 - (b) the Customer has the right to grant the licence to Wiley to use the Advertising as contemplated by these
 - (c) the Advertising is accurate, truthful and non- deceptive and does not violate any laws regarding false advertising;
 - (d) the Advertising does not violate any other applicable law, statute, ordinance or regulation, including without limitation any laws and regulations governing export control;
 - (e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, infringing, excessively violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enforcement officials or is offensive, misleading, deceptive or destructive, and does not promote, advocate or facilitate terrorism, terrorist-related activities or violence:
 - (f) Online Advertising does not create, facilitate the creation of or exploit any security vulnerabilities in a user's computer, promote programs which compensate or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, trojan horses, worms, time bombs, cancelbots or other harmful or deleterious programming routines whether similar or dissimilar to the foregoing; and
 - (g) Customer has obtained written consent to display the name or image of any living person in any Advertising
- 17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertisement will be confined to persons resident in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertisements; or (iv) as to the availability of any Online Advertising site or digital product
- 18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buys of Less than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Advertiser' (unless the Customer is a media agency booking advertising on behalf of a customer in which case it will be the Agency, with its customer being the Advertiser):
- (a) Section II (Ad Placement and Positioning);
 (b) Section IV (Reporting) (excluding clause IV(b))
 (c) Section XII (Non-Disclosure, Data Lasge and Ownership, Privacy and Laws')
 (d) Section XIII (Third Party Ad Serving and Tracking)

In the event of any inconsistencies between the IAB Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

REPRINT TERMS

- 19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Or-der or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.
- 20. The Reprints are solely for the use of the Customer and may not be re-sold, posted on the internet (other than as permitted for ePrints in the format specified by Wiley) or reproduced in any other format or media without the express written permission of Wiley and payment of the appropriate licence fee. The Reprints must not be amended or modified in any way after delivery. If the Customer wishes to append or add any material to a Reprint is shall inform Wiley at the time of making the order and pay any additional fees character deliver. ged by Wiley. Wiley reserves the right to accept or decline any such request in its sole discretion
- 21. For ePrints, the Customer will be provided with a link and is entitled to the number of downloads of ePrints. protect mits, the customer win be provided in the anity and a structure of the number of ownhouss of ermits, as specified in the Reprint Quotation and/or Booking Confirmation. The Customer may opt to pay a premium price and have a print download option on ePrints if confirmed in the Booking Confirmation.
- 22. Wiley will use commercially reasonable efforts to deliver the Reprints by the date specified by the Customer (if any) in the accepted Reprint Quotation, however Wiley will not be liable for any non-delivery or late delivery.
- 23. It is the responsibility of the Customer to notify Wiley in writing of any damage or shortage within 30 days of the date of actual delivery of physical Reprints to the Customer. Wiley will take no responsibility for any damage or shortage notified after this period has expired.



Advertising and Reprint Production Terms and Conditions

PRICING

- 24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfilment.
- 25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any additional proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any change sincluding, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

CANCELLATION

- 26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley's discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising and I days written notice to Wiley with no penalty, provided that the Customer shall pay all fees for all Advertising written or development for any Advertising until the effective date of termination and if there are any custom content or development for any Advertising until Dust for the norvision of all sequers performed unto the effective date. for any Advertising, the Customer shall pay for the provision of all services performed up to the effective date of termination.
- 27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the transport of a constraint of the publication of Advertising cancelled by the Customer after the transport of the publication of the publication of Advertising cancelled by the Customer after the transport of the publication of the Materials Due Date or Insertion Order is received.
- 28. Reprint cancellations will be subject to a cancellation fee based on the value of the total order (excluding shipping and expedited delivery charges) and the point in the production process which has been reached at the time Wiley receives the cancellation:

English Language		Translations	
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%
Order sent to printer / Proof compiled	10%	Translation work started	50%
Proof approved by customer	25%	Proof approved by customer	75%
ePrint created	35%	ePrint created	35%
Copies printed / ePrint supplied	100%	Copies printed / ePrint supplied	100%

GENERAL TERMS

- 29. If a Customer breaches these terms, fails to pay for Advertising or Reprints, enters into bankruptcy or where it is a corporation or other legal entity, passes a resolution for administration, winding up or liquidation, has a receiver or manager appointed, or enters into an arrangement with its creditors other than in the ordinary course of business, or any other event occurs or proceeding is taken with respect to the Customer in any jurisdiction which has an effect equivalent or similar to any of the events mentioned, then Wiley may, in its area of the subscription of the utilization of the subscription of the sole discretion and without limitation:
 - (a) cancel any provision of credit to Customer; (a) cancel any provision of credit to Customer;
 (b) require cash pre-payment for further orders until all outstanding debt is paid in full or Wiley determines that the initial insolvency event has ceased to occur;
 (c) cease publication of further Advertising or terminate an agreement for Advertising;
 (d) withhold any discounts or rebates previously granted to the Customer; or
 (e) exercise any other rights at law or equity.

- 30. Wiley will send invoices to the Customer at the address provided. Should a Purchase Order number be a viney will serul involves to the customer at the address provided. Should a Purchase Order number be a prerequisite for payment of invoice, the Customer must supply this at the point of confirming the order. All delivery addresses must be accompanied by a contact name and telephone number, as well as a VAT number (relative to the country on the invoice address) or other business identifier or information as may be required by Wiley (eq. GST registration, W9 form) as notified by Wiley. Please note that Wiley is unable to accept any PO Box addresses.
- 31. Prices are shown exclusive of GST, VAT and other sales taxes, unless otherwise expressly indicated by Wiley In writing, Prices are also exclusive of all handling, packing, freight, shipping, customs duties, levies, import duties and insurance charges unless otherwise agreed in writing. Amounts received will be free from and clear of any other taxes imposed by any tax authority, such as withholding tax, and if, for some reason, such amounts are subject to any withholding tax or other relevant taxes, then the Customer is liable to pay such tax and Wiley will receive the full amount set out in the Booking Confirmation.
- 32. Customer shall pay all invoices in full will be made within 30 days of the date of an invoice, unless otherwise agreed in writing between the Parties
- 33. If the Customer fails to make any payment due to Wiley under this Agreement by the due date, then, without limiting Wiley's remedies, the Customer shall pay interest on the overdue amount at a rate which will be the lesser of: (i) 0.5% per month, such interest to accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgement; or (ii) any relevant maximum statutory rate allowable in the jurisdiction where the Wiley entity is located, such interest to accrue in accordance with the relevant that the overdue amount is due to the overdue amount is accordance with the relevant that the overdue accordance with the relevant that payment where the Wiley entity is located, such interest to accrue in accordance with the relevant to the overdue accordance with the relevant to the overdue accordance with the accordance with the overdue accordance with the overdue accordance with the accordance with the overdue accordance with the acc relevant statutory provisions. Customer shall pay the interest together with the overdue amount.
- 34. Wilev excludes all implied conditions and warranties from these Terms, apart from any condition or warranty which cannot be excluded by the operation of law. While limits its liability for any breach of any non-exclu-dable condition or warranty, at Wiley's option, to the resupply of the Advertising or Reprint or the payment of the cost of the resupply. Subject to the foregoing, Wiley excludes all other liability to the Customer for any costs, expenses, losses and/or damages incurred in relation to any Advertising or Reprints produced by Wiley, howsoever that liability arises. Wiley will not be liable for indirect or consequential losses, loss of profits, loss of revenue or loss of any business opportunity.
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- 36. Wiley will not be liable for any delay or failure to publish Advertising or to deliver Reprints caused by a factor outside Wiley's reasonable control (including, without limitation, war; civil disorder; strike; flood; fire; storm; accident; terrorism; governmental restriction; infectious disease; epidemic; pandemic; public health emergency; embargo; power, telecommunications or Internet failures; damage to or destruction of any network facilities; the enactment of any law, executive order, or judicial decree; or any other circumstance beyond Wiley's control whether similar or dissimilar to the foregoing).
- 37. Wiley will retain copyright and all other intellectual property rights and proprietary rights in Wiley's publi-Wiley will retain copyright and all other intellectual property rights and proprietary rights in Wiley's publi-cations, proposals, and products and services. Customer acknowledges and agrees that Wiley may process Customer's personal data, including storing or transferring data outside of the country of Customer's resi-dence, in order to process transactions related to these Terms and to communicate with Customer, and that Wiley has a legitimate interest in processing Customer's personal data. Wiley will comply with all applicable laws, statutes and regulations relating to data protection and privacy and will process such personal data in each detective Wiley Keys and the set of the complexity of the customer of the custom accordance with Wiley's Privacy Policy located at: www.wiley.com/privacy.
- 38. By submitting an order for Reprints and/or Advertising in the manner set out above, the Customer agrees to be bound by these Terms. In the event of any conflict, the order of precedence will be as follows: (i) these Terms, (ii) Booking Confirmation, (iii) Insertion Order or Purchase Order signed by both parties. Where general terms and conditions of business are proposed by the Customer, those will not have any application unless signed by Wiley.
- 39. All warranties and indemnities stated in these Terms will survive the termination of any arrangement or contract which is subject to these Terms
- 40. The law of the corporate domicile of the Wiley entity which issues the Booking Confirmation and invoice to the Customer will govern these Terms, without regard to conflict of law rules. The parties agree to submit to the exclusive jurisdiction of the courts located in the corporate domicile of the aforesaid Wiley entity for the adjudication of all disputes arising in connection with these Terms.



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