



2024 Media Guide GIT Labor-Fachzeitschrift

Compelling solutions through strategic partnerships





GIT Labor-Fachzeitschrift

Brief Profile

Our readers are your clients. Take advantage of our experience in the industry and our reach of 25,000 recipients of our print magazine and more than 12,500 readers of the digital edition to draw attention to yourself. In addition to the German-language laboratory market, it is also important to reach your target group internationally: We offer you different combinations to increase your visibility in the best possible way.

The authors who write for the GIT Labor-Fachzeitschrift work in laboratories and thus form the link between scientific and industrial research. This guarantees that the articles are the most current and of the highest quality. Easy to understand and practice-oriented professional pieces impart expert knowledge in all disciplines of laboratory analysis. This makes us not only the communication organ to the scientific community but the direct interface between users and manufacturers. In addition to scientific articles and application notes, we present innovative new products and offer companies a platform to present their solutions for the laboratory market.

With the team of the GIT Labor-Fachzeitschrift, you have a competent partner at your side, who will support you in underlining your expertise and attracting the greatest possible attention to your products and services. Supplemented by the content and qualified worldwide contacts of the renowned scientific publisher Wiley, we can offer you customized solutions, with which you can spread your message professionally and accurately.

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Overview

Publication Frequency 8 issues per year

Volume 68th year 2024

Printrun 25,000 (Q1/23) see www.ivw.de



Membership

Publishing Director Dr. Heiko Baumgartner

Commercial Manager Sciences Vanessa Winde

Editorial Dr. Christina Poggel, Product Manager

Advertising Administration Kerstin Kunkel

Subscription € 119.60 (+ VAT)

Single Copy Rate € 17 (+ VAT) Subscription for students 50% discount

ISSN 0016 3538

Format of the magazine DIN A4

Our Topics and Formats

The issues of GIT Labor-Fachzeitschrift are dedicated to different main topics. The topics are prepared for you accordingly.

In portraits, interviews, and articles from research and industry, the latest developments in digital transformation in the lab, environmental and bioanalytic, medical and pharmaceutical research and more topics are presented.

On our website Wiley Analytical Science, the high-quality contents are further information.

In addition, a special newsletter is published, which is dedicated to the main topic of the print edition and informs our readers about the publication of a new issue.

In addition to the magazine part, in which we present start-ups, special personalities and new projects, the marketplace offers you the opportunity to present your latest products in the form of application notes and product profiles.

Each issue additionally contains current products from a wide range of companies in the industry. Further information on advertising opportunities can be found on page 8.

Medical and	Analytics in Consumer	Bioanalytics	Sustainability
Pharmaceutical Research	Protection		in the Lab
Diagnostics Drug Discovery Infection Research Cancer Research	Food Cosmetics Nanoparticles Element Analysis Identification of Unknown Compounds	Medical and Pharmaceutical Research Analytics in Consumer Protection Bioanalytics Sustainability in the Lab Genomic, Protoemic, Lipidomic	Sustainable Lab Practices Devices and Eqiupment Research on Sustainable Materials Recycling

Battery and Energy Research	Digital Transformation of the Lab	Environmental Research	Analytic Trends: Methods and Equipment
Material Research	State of the Art	Pesticides	Mass Spectrometry
Hydrogen	Issues with Implementation	Micro Plastic	Spectroscopy
Catalysts	Lab of the Future	PFAS	Chromatography &
Chemical Analytics	LIMS	Hormons	Separation Methods
		Water	Sample Preparation & Liquid Handling

Topics that span all columns: Chromatography & Separation Methods, Sample Preparation & Liquid Handling, Spectroscopy, Mass Spectrometry, Particle Measurement Technology, Temperature Control Technology, Vacuum Technology

Dates & Contents

	Digital Issue			
lssues	1 January February	2 March	3 April	4 May June
Publishing Date	14.02.2024	20.03.2024	24.04.2024	29.05.2024
Advertising Deadline	31.01.2024	26.02.2024	27.03.2024	06.05.2024
Editorial Deadline	12.12.2023	24.01.2024	28.02.2024	03.04.2024
TOPIC FOCUS	Medical and Pharma- ceutical Research	Analytics in Consumer Protection	Bioanalytics	Environmental Research
METHODS AND TECHNIQUES	Chromatography, Spectroscopy, etc.	Mass Spectrometry, Particle Measurement Technology, etc.	LC-MS, Temperature Control Technology, etc.	Sample Preparation & Liquid Handling, etc.
FAIRS AND		Analytica Munich 09.–12.04.2024	Wiley Analytical Science Conference April 2024	ACHEMA Frankfurt 10.–14.06.2024
EXHIBITIONS				Future Labs Live Basel 26.–27.06.2024
Wiley Analytical Science Award				Submit applications by 31 May 2024
Issue alert covering the topic focus of the print issue	21.02.2024	20.03.2024	24.04.2024	29.05.2024

	Digital Issue			
Issues	5 July August	6 September	7 October	8 November
Publishing Date	10.07.2024	25.09.2024	30.10.2024	04.12.2024
Advertising Deadline	26.06.2024	02.09.2024	07.10.2024	11.11.2024
Editorial Deadline	15.05.2024	31.07.2024	04.09.2024	09.10.2024
TOPIC FOCUS	Battery and Energy Research	Digital Transformation of the Lab	Sustainability in the Lab	Analytical Trends: Methods and Equipment
METHODS AND TECHNIQUES	Chemical Analysis, Isotope Analysis, etc.	Automation Techniques, LIMS, etc.	Sample Preparation, Liquid Handling, etc.	Chromatography, Spectroscopy, Mass Spectrometry, etc.
FAIRS AND EXHIBITIONS		LIMS-Forum Cologne		Wiley Analytical Science Conference November 2024
Wiley Analytical Science Award	Presentation of the finalists			Presentation of the award winners
Issue alert covering the topic focus of the print issue	10.07.2024	25.09.2024	30.10.2024	04.12.2024

analytica Marketplace 2024

Present your innovations at the leading trade fair for the laboratory industry

- Special section on the March issue of GIT Labor-Fachzeitschrift
- Inside cover introduces the section
- Promote your trade show presence
- 3 formats print and digital suitable for every budget



WILEY

Publishing date of print issue for Analytica: **20 March 2024**

Advertising deadline: 19 February 2024

Analytica special newsletter to the trade show: 20 March 2024 | 27 March 2024 | 3 April 2024

Package 1	Inside cover, 1/1 page product profile, and text ad in newsletter and on Wiley Analytical Science ► EUR 5,250	The inside title introduces the category and is printed on stiff paper. Use this attention-grabbing form of advertising to present your new product. On the reverse side, you have the opportunity to present your innovation in detail: max. 3,400 characters product presentation, product image, company logo, company contact, hall, and booth.
Package 2	 1/1 page product profile and text ad in the newsletter and on Wiley Analytical Science ► EUR 3,250 	Max. 3,400 characters, short product introduction, and possible fields of application, image material, company logo, company contact, hall, and booth.
Package 3	1/2 page product profile and text ad in the newsletter and on Wiley Analytical Science ► EUR 2,500	Max. 1,400 characters, short product introduction, and possible fields of application, image material, company logo, company contact, hall, and booth.

Text ad in newsletter and on Wiley Analytical Science:

Max. 60 characters (including spaces) for the headline and up to 200 characters for the body text. The text length on the website is unlimited. One image as JPEG file with 250 x 210 px size.

Analysis

Circulation Breakdown

Copies per Issue	Copies
Printrun	25,000
Total circulation	24,788
Sold circulation	939
Thereof foreign countries	1,632
Cost-free copies	23,849
Archive, tradeshow, sample copies	212
Data according to IVW analysis 1 st quarter 2023	

Distribution Breakdown

Size of Enterprise	%
1 up to 49 staff members	28
50 up to 499 staff members	47
more than 500 staff members	53
Geographical Distribution	%
Germany	93
Austria	3
Switzerland	4

%
32
29
9
9
7
6
6
2

Sectors	%
Chemical Industry incl. Petrochemical	30
Pharmaceutical Industry + Biotechnology	28
Universities + Research Institutes	22
Food and Beverages Industry	4
Measurement Technology	4
Contract Research, Independent Labs	4
Medical	3
Government, Associations etc.	2
Others	3

Position	%
Research- / Laboratory- / Technical- Management	28
Research Assistant	17
Laboratory Staff	14
University Teachers / Insitutes' Management	13
Management	12
Product- / Projectmanager	8
Head of Marketing	5
Others	3

Prices & Formats

Advertisements	width/height (mm)	Price €
1/1 Page	210 x 297*	9,420
1/2 Page portrait	90 x 260	5,800
1/2 Page landscape	185 x 128	5,800
Juniorpage	137 x 190	6,230
1/3 Page portrait	58 x 260	3,620
1/3 Page landscape	185 x 85	3,620
1/4 Page classic	90 x 128	2,920
1/4 Page portrait	43 x 260	2,920
1/4 Page landscape	185 x 63	2,920
1/8 Page classic	90 x128	1,850
1/8 Page landscape	185 x 30	1,850
Job Advertisements	25 % discount on regular advertisement prices	

Preferred Positions

Title Page + Story ¹	Availability & prices on request	
Inside front/back page, Back page¹*	210 x 297	9,840
1 st right hand page in text ¹	185 x 260	9,840
Belly Band	450 x max. 100	7,340
Postcards ²		135

Text ad	2/1 page	1/1 page
Application Note	5,950	3,210

Text ad	1/1 page	1/2 page
Product Profile	3,210	1,980

* plus 3 mm overlap on all sides

1 Cancellation only possible up to 8 weeks before advertising deadline. Title page: the picture must be coordinated with publisher in advance and Wiley-VCH GmbH has exclusive rights of it for 6 months.

- 2 Postcards: Costs per thousand, affixed to a particular page on advertisement or bound-in insert + insertion costs
- 3 Costs per thousand including postage; no discount for loose inserts, sample must be sent before order can be accepted.

Bound-in inserts*	Breite x Höhe in mm	Price €
2-page A4*	210 x 297	7,780
3-page A4 + side flip*	207 + 105 x 297	11,640
4-page A4*	420 x 297	12,650
6-page A4*	414 + 203 x 297	15,990

* Head: 3 mm; Foredge: 3 mm; Foot + right: min. 3 mm

Loose inserts ³	weight	Price €
	up to 25 g	210
	up to 50 g	395

Reprints and ePrints

For your internet presence we would be pleased to provide you with the PDF file of your article at a price of **300** \in (plus VAT). A printable PDF is available a price of **980** \in (plus VAT).

Prices for printing and delivery of your reprint, as well as individual special formats (e.g. with cover picture and and display ad or bundling of articles) are available on request. As are offers for reprints and eprints of scientific articles from Wiley peer-reviewed journals.

Contact:

Hagen Reichhoff, Tel.: +49 (0) 606-001, hreichhoff@wiley.com

Terms of Payment:

Payment within 30 days without deduction.

Bank details:

J.P. Morgan AG Taunus Turm · Taunustor 1 60310 Frankfurt, Germany IBAN: DE55501108006161517443 BIC: CHASDEFX

VAT-Id.No.: DE136766623 Tax No.: 47020/29082

All prices are subject to the statutory VAT.

The new price list comes into effect on 1 October 2023 and supersedes all previous price lists.

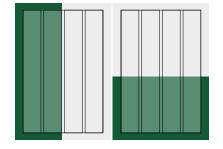
Formats



1/1 Page Type Area/Bleed Size

Type Area: 185 x 260 mm

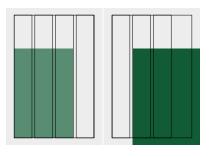
Bleed Size: 210 x 297 mm





Type Area: portrait: 90 x 260 mm landscape: 185 x 128 mm

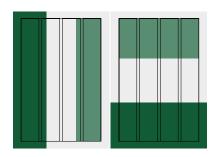
Bleed Size: portrait: 102 x 297 mm landscape: 210 x 147 mm



Juniorpage

Type Area: 137 x 190 mm

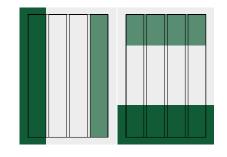
Bleed Size: 147 x 209 mm

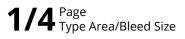


1/3 Page Type Area/Bleed Size

Type Area: portrait: 58 x 260 mm landscape: 185 x 85 mm

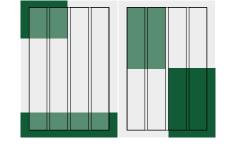
Bleed Size: portrait: 70 x 297 mm landscape: 210 x 104 mm





Type Area: portrait: 43 x 260 mm landscape: 185 x 63 mm

Bleed Size: portrait: 54 x 297 mm landscape: 210 x 82 mm



1/4 1/8 Page Type Area/Bleed Size

Type Area: classic: 90 x 128 mm

Bleed Size: classic: 102 x 147 mm

Type Area: classic: 90 x 63 mm landscape: 185 x 30 mm

Bleed Size:

classic: 102 x 82 mm landscape: 210 x 49 mm

Please provide advertisements in bleed size with 3 mm overlap on all sides.

Technical Specifications

Magazine format

210 x 297 mm (width x height), A4 size 185 x 260 mm (width x height), print space Number of columns: 3; column width 58 mm or Number of columns: 4, column width 43 mm

Print and binding methods

Sheet offset, adhesive binding

Colours

Euro scale

Screen ruling

70 ruling Print profile: ISO Coated_v2_300 (39L)

Loose inserts

Minimum insert size: $105 \times 148 \text{ mm} (w \times h)$ Maximum insert size: $200 \times 287 \text{ mm} (w \times h)$, the back fold must be on the long side (287 mm) Minimum weight for single-sheets inserts: 150 g/m^2

Delivery of loose inserts

Delivery quantity: 25,200 copies

Delivery of bound-in inserts

Delivery quantity: 25,500 copies

The delivery address for bound-in inserts and any supplements will be given to you with the order confirmation.

Data format

We accept the following data formats: PDF, EPS, TIFF, JPG.

Please observe the following points:

- 1. Embed all text or convert it into streams.
- 2. Use only CMYK colours.
- 3. With pixel-oriented data formats, we require a resolution of at least 250 dpi.
- 4. Do not compress JPG files too strongly, or this will lead to visible loss of image quality. Use the "maximum" or "high" quality gradings.

To avoid errors, please observe the following:

Send all text to be used and associated files together. Attach a hard copy/print-out to the layout check. Ensure that no RGB colours are used in any files, including the associated files. For files from programmes not intended for the creation of printed documents (e.g. Word, Excel, Powerpoint), the files must always be converted. This means inevitable changes in data and considerable additional work, which we have to add to your invoice.

Transmission options

by e-mail to kerstin.kunkel@wiley.com



Wiley-VCH GmbH FAO: Kerstin Kunkel Boschstrasse 12 69469 Weinheim, Germany Tel.: +49 (0) 6201 606 731

Digital issue GIT Labor-Fachzeitschrift Interactive – Multimedia – Innovative



Take advantage of the high-quality editorial environment and the interactive advertising formats of the digital edition of GIT Labor-Fachzeitschrift, allowing you to showcase your solutions to our discerning audience effectively.

The digital edition will be sent to 12.500 recipients, published at Wiley Analytical Science and included in our social media channel.



Issue	Focus Topic	Publishing Date	Booking deadline
January l February 2024	Medical and Pharmaceutical Research	14 February 2024	31 January 2024
July I August 2024	Battery and Energy Research	10 July 2024	26 June 2024

Place a full-page advertisement or book the front page of the digital edition. Links to your website and/or the integration of video/audio formats offer you attractive presentation possibilities. In the accompanying newsletter, your company is presented with a MPU banner (300 x 250 px) and on Wiley Analytical Science you receive 15,000 ad impressions.

Advertising format	Price per issue	Price for 2 issues
1/1 page advertisement + MPU banner in the newsletter and on Wiley Analytical Science	EUR 3,500	EUR 5,250
Cover page + cover story or an optional video interview + MPU banner in the newsletter and on Wiley Analytical Science	EUR 4,750	EUR 6,950

Technical specifications

1/1 page advertorial: 1600 x 1200 pixels (landscape format) including a link to the website, and video or image gallery optional.

MPU banner: 300 x 250 px, max. file size: 200 KB, File formats: GIF, JPG, or PNG

Cover: Image (width: 1610 pixels; height 630 pixels); and logo

Cover story: 2,300 to 3,000 Characters incl. spaces; 1–3 images (resolution at least 300 dpi) and/or Video material

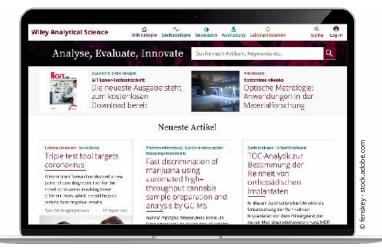
Wiley Analytical Science

A subject portal for the hybrid researcher and practitioner

Our bilingual website Wiley Analytical Science encompasses and expands upon the preexisting audiences of GIT Labor-Fachzeitschrift, GIT Laboratory Journal, Imaging & Microscopy, Microscopy and Analysis, SeparationsNow and SpectroscopyNow. The website provides latest industry news and research findings covering five different subjects: separation, spectroscopy, microscopy, lab automation and equipment. In addition to the website the bi-weekly digest newsletter provides most up to date information to more than 5,000 readers.

Wiley Analytical Science provides indispensable content that resonates with your target audience – take advantage of our reach and let us support you in achieving your marketing goals.

https://analyticalscience.wiley.com



Desktop Version

(Price per 1,000 ad impressions)		
Size in pixels	Run of Site	Subject or Geo-Targeting
Position 1: Interstitial		
Interstitial 640 x 480	175€	220€
Position 2: Header Banner		
Billboard 970 x 250	175€	220€
Super Leaderboard 970 x 90	100€	130€
Leaderboard 728 x 90	60 €	75€
Position 3: Impact Right Rail Banner		
Super Rectangle 300 x 600	150€	180€
Rectangle 300 x 250	60€	75€
Position 4: Tracking Right Rail Banner		
Rectangle 300 x 250	150€	180€

Mobile Version*

Size in pixels	
Position 1: Mobile Header Ban	ner
Large Mobile Leaderboard 320 >	(100
Mobile Leaderboard 320 x 50	
Small Mobile Leaderboard 300 ×	c 50
Position 2: Sticky Mobile Bann	er
Small Mobile Leaderboard 300 ×	c 50
Position 3: Secondary Mobile I	Banner
Rectangle 300 x 250	
*Mobile Device Advertising is include	ed

*Mobile Device Advertising is included in Desktop Advertising rates

Submission Lead Time

Ad creative must be submitted at least one week ahead of deployment for testing and build processing time to ensure assets are in-spec. Third-party ads must be live at time of submission. Standard & Rich Media Ads (Third-Party Served): 5 business days prior to launch

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Analyse, Evaluate, Innovate

Wiley Analytical Science

Wiley Analytical Science

A subject portal for the hybrid researcher and practitioner

Native Advertising on Wiley Analytical Science

Top Teaser Story – 1,740 €

Promote your product, your application note, your event or any other highlight on the starting page of a selected WAS subject channel. Reach your target group 24/7/365.

Scope of Service:

Headline up to 60 characters incl. blanks, one image 180 x 150 px.

The top teaser will be linked to a more comprehensive sponsored content on the selected WAS subject channel. Up to 4 images, unlimited number of characters, company contact details. Optional add-on: link to a video.

Run time:

2 weeks on the starting page and 6 months as sponsored content on the selected WAS subject page.

Sponsored Content – 1,250 €

Promote your product, your application note, your event or any other highlight on a selected WAS subject channel.

Scope of Service:

Up to 4 images, unlimited number of characters, company contact details. Optional add-on: link to a video

Run time: 6 months



Wiley Analytical Science

A subject portal for the hybrid researcher and practitioner

WAS Digest Newsletter

The bi-weekly Wiley Analytical Science Digest newsletter provides most up to date industry news to more than 5,000 subscribers. In addition, topic focused newsletter (please see page 4) and special trade show and conference newsletter are published.

Dates Newsletter WAS Digest German			
	24.01.2024		
	21.02.2024		
	06.03.2024		
	20.03.2024		
Analytica	27.03.2024		
	03.04.2024		
	24.04.2024		
Achema	22.05.2024		
Achema	29.05.2024		
	26.06.2024		
	10.07.2024		
	14.08.2024		
	04.09.2024		
	25.09.2024		
	16.10.2024		
	30.10.2024		
	13.11.2024		
	04.12.2024		



LABOR-

FACHZEITSCHRIFT

Liebe Leserin, lieber Leser,

bolligat durch die behinden um merkolisikanye mit einzen zu einzen Lessennin, neuen Lessennin die Veranzum einze einze einzeiten einze einzeiten einze einzeiten einze einzeiten einze einzeiten einze einzeiten einze e



Im Interview erläubert Prof. Klaus Dreseward die Vorleile und die Entwicklung zur bildgebenden Technik der MALDI-2-Massenspektrometrie, mit der erstmals auch nichtknisierte Noekkle detektiert werden können.

LESEN SIE MEHR #

Reichelt Chemietechnik Sintern - wie es funktioniert, wofür es eingesetzt wird earen und Ke





Spektroskopie Durchbruch in der Terahertz-Photonik

Durch starke Kopplung elektronischer Resonanzen mit dem Lichfeld eines Mileroseonatora kann ein attigbaren Absorber bei extrom geningen Infensitäten betrieben werden, der Kürftig uttrakurze Inreulse aus Terehotel ausen ermöklichen könnte künftig ultrakurze Impulse aus Terahartz-Lasom ermöglichen könnle.

LESEN SIE MEHR .

Stay up-to-date on latest news in Analytical Science t-up to our newsletters today to get an overall view of what's happening in Analytical Science.



Advertising solutions in the WAS Digest newsletter

Rectangle Banner 300 x 250 px	1,390€
Content Ad	1,700€
Single-Sponsored (3 Banner + 2 content ads)	5,000€

Technical Specifications:

Rectangle Banner: 300 x 250 px Maximum file size: 200 KB Data formats: GIF, JPG & PNG No 3rd Party or HTML5 tags accepted Click-Through URLs: Required for all creative files provided (GIF, JPG, PNG). Animation/Looping: No animation permitted / Static display only.

Content Ad

Maximum 50 characters incl. blanks for the headline and up to 250 characters for the body text. Unlimited number of characters for the publication on the website. Please provide one image as a JPG file in 250 x 210 px format. Destination URL for text ads should be direct domain and path URL. Any added URL path code such as tracker, may cause errors.

Wiley Analytical Science Conference



Elevate Your Brand. Generate Leads.

Twice a year Wiley Analytical Science Virtual Conference brings together top **researcher** and **professionals** in the fields microscopy, spectroscopy, mass spectrometry, laboratory automation, and more.

Tap into an **exclusive and expansive network** and position your company as a thought leader. The quality of content can make or break the credibility of your entire business.

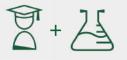
Elevate your brand & gain credibility by sponsoring sessions with scientific leaders in your area of interest or showcase how your application solutions support researcher in their day-to-day work in the lab.

Sponsorship Opportunities

Combination Package: Educational + Application-Focused Seminar

Set the perfect stage for your message!

- First, build credibility & authority in your target research area with unbiased content from a scientific leader
- Then follow up with an applicationfocused presentation to the same audience



Educational Seminar

- Visibility of your company logo on registration page and promotional materials
- Wiley organizes the speakers (or if you have a key opinion leader that we should pursue, we are open to suggestions)
- Forwarding of all leads from registered participants (GDPR compliant)



Application-Focused Seminar

- You can run your own applicationfocused seminar
- Visibility of your company logo on registration page and promotional materials
- Forwarding of all leads from registered participants (GDPR compliant)



Contact us for more details!

MOVE BEYOND ADVERTISING

Elevate your brand and take your message to new levels!

Whether it be lead generation, branding, virtual events, or content solutions, Wiley can help you find the right marketing mix and channels to reach your goals.

Explore how you can engage your audience even further by integrating Wiley Events & Education and Wiley **Communications** solutions with your advertising plans.



Events & Education Solutions

Deliver clear, focused content and deepen your engagement with your target audience through:



Webinar

Advance knowledge and understanding of the latest research, technology trends, or key developments with our webinars.

Virtual Events

Engage your target audience through sponsored plenary sessions led by leaders in your area of interest, connecting and engaging via our independent, trusted channels.



Knowledge Hub

Strategically showcase your brand alongside trusted content and position yourself as a thought leader in a specific subject area. Educate scientists and industry professionals in an engaging online learning environment.



Communications Solutions

Be a thought leader in your area of expertise, with tailored solutions to generate quality scientific leads including:



Article Collections

Position your brand alongside primary peer-reviewed journal content by sponsoring a collection of articles on a common theme.



Deliver your target audience valuable information for their daily work in short, practical guides that are mobileenabled for convenience and easy access.



Expert Insights

Engage with your target audience and provide expert insights on key subject areas through impactful content solutions such as whitepapers, article summaries, and ebooks.

Amplify your programs with translations, run-ons, extended reach, content feed, infographics, and expert commentary

Partner with Wiley to ensure success!

We can help you build the right plan to achieve your goals.

As a strategic partner, we start by learning what you need to achieve. From there, our subject matter experts will work with you to design a high-impact program that incorporates the right channels, audience, and tactics to make an impact in your field. We make it easy for you from start to finish, with expert project management for seamless execution from development to delivery.

Ready to give your message more visbility?

To discuss tailored options and details, reach out to your account manager, or email us at corpsolutions@wiley.com



Advertising and Reprint Production Terms and Conditions

Definitions

1. In these terms and conditions:

- (a) "Wiley" means the company within the John Wiley & Sons group that is providing the Advertising and Reprint services as set out on the Booking Confirmation or invoice issued by the Wiley group entity or its authorised agent.
- (b) "Advertising" means any advertisements requested by the Customer to be displayed in products owned or controlled by Wiley or any third party partner of Wiley and includes both advertising that appears in Wiley's or its third party partners' print publications ("Print Advertising") and advertising that appears electronically on any of Wiley's websites, or any application or other digital format owned or controlled by Wiley or any third-party partner of Wiley ("Online Advertising").
- (c) "Customer" means a person or entity who is placing an order for advertising or reprint production with Wiley and includes an advertiser on whose behalf advertising is placed, and any media agency or company that may arrange advertising or reprints for its clients.
- (d) "Booking Confirmation" means the confirmation provided by Wiley which sets out the details of the Advertising. For Reprints, it consists of an email confirmation sent by Wiley to confirm the Reprint order.
- (e) "Insertion Order" or "Purchase Order" means a document provided by the Customer for ordering Advertising or Reprints which confirms the agreed details.
- (f) "Reprint" means print or physical goods, being a specified number of reprints of articles or other ma-terial (for example, pre-loaded USBs), as requested by the Customer and/or ePrints which are digital versions of articles or other materials hosted by Wiley or its licensees and linked from a Wiley website, an email or a Customer website ("ePrints").
- (g) "Reprint Ouotation" means a document supplied to the Customer by Wiley which sets out the details of the quotation for Reprints.

(h) "Terms" means these terms and conditions.

ADVERTISING TERMS

- In submitting Advertising to Wiley, the Customer grants Wiley a worldwide, royalty-free, irrevocable licence to publish and print the Advertising as set out in the Booking Confirmation as well as the right to sub-license all such rights to any third-party provider.
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- The Customer will supply an authorised Purchase Order or Insertion Order to Wiley for Print Advertising and Online Advertising. Advertising bookings cannot be reserved without receipt of the aforementioned documents. Orders for booking of Online Advertising must be received at least 7 business days in advance of the proposed first run date. Wiley cannot guarantee that orders received after this time will be fulfilled. Customer shall book Online Advertising on a monthly basis unless otherwise expressly set out in the Booking Confirmation. Publication dates specified in the rate cards may be subject to changes at the discretion of Wiley; new publication dates will be communicated to the Customer prior to publication, at point of order confirmation where possible.
- The Customer must submit the required copy for Print Advertising on the material submission date as set out in the Booking Confirmation ("Materials Due Date"). If a Customer fails to provide the Print Advertising 8. out in the booking both Materials Due Date). If a Customer may be charged for Print Advertising unless a cancellation has been approved by Wiley in writing. If Wiley accepts copy for the Print Advertising after the Materials Due Date, Wiley makes no representations that Print Advertising will be published and the Customer will have no claim against Wiley for credit or republication in the event of non-publication, or if the Print Advertising is published in another manner or format than as set out in the Booking Confirmation.
- Customer must submit Print Advertising copy in compliance with the artwork and data specifications as set out in the Booking Confirmation, or as previously provided by Wiley in relation to the particular publication. 9.
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- 15. The sole remedy for any failure by Wiley to provide any Advertising, is that the Customer will be provided with a period of Online Advertising or additional Print Advertising in an equivalent placement and for a set period of time as determined by Wiley. Wiley will not be responsible for any failures that are not caused by Wiley. Wiley cannot guarantee that such 'make-up' bookings can be made in the month following the initial Advertising period.
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 - (a) publication of any Advertising (including any Advertising copy that is created by Wiley on behalf of the Customer which has been approved by Customer) in the manner set out in the Booking Confirmation will not breach or infringe any copyright, patent, trademark, trade secret or obligation of confidentiality or privacy, any law of defamation or obscenity, or any relevant law or regulation concerning advertising or promotions, including any medical advertising laws, industry codes or regulations;
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 - (c) the Advertising is accurate, truthful and non- deceptive and does not violate any laws regarding false advertising;
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 - (e) the Advertising is not and does not contain content that is lewd, pornographic or obscene, excessively profane, racist, ethnically offensive, threatening, infringing, excessively violent, libellous, gambling-related, or promote any discriminatory activity, promote illegal drugs or arms trafficking, create a risk to a person's safety or health, compromise national security or interfere with an investigation by law enfor-cement officials or is offensive, misleading, deceptive or destructive, and does not promote, advocate or facilitate terrorism, terrorist-related activities or violence:
 - (f) Online Advertising does not create, facilitate the creation of or exploit any security vulnerabilities in a user's computer, promote programs which compensate or provide incentives to users for clicking ads or offers, performing searches, surfing websites or reading emails or contain viruses, trojan horses, worms, time bombs, cancelbots or other harmful or deleterious programming routines whether similar or dissimilar to the foregoing; and
 - (g) Customer has obtained written consent to display the name or image of any living person in any Advertising
- 17. The Customer acknowledges that in relation to Advertising, Wiley makes no representation or warranty (i) that any publication of any Advertisement will be confined to persons resident in various countries (ii) of the exact number of page impressions that will be delivered, (iii) regarding the quality of reproduction of the Advertisements; or (iv) as to the availability of any Online Advertising site or digital product
- 18. In addition to the Terms, the following clauses of the standard terms and conditions of the Interactive Advertising Bureau for Media Buys of Less than One Year ("IAB Terms") will apply to all Online Advertising services, with Wiley being the 'Media Company' and Customer being the 'Agency' and 'Advertiser' (unless the Customer is a media agency booking advertising on behalf of a customer in which case it will be the Agency, with its customer being the Advertiser):
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 (b) Section IV (Reporting) (excluding clause IV(b))
 (c) Section XII (Non-Disclosure, Data Lasge and Ownership, Privacy and Laws')
 (d) Section XIII (Third Party Ad Serving and Tracking)

In the event of any inconsistencies between the IAB Terms and these Terms, these Term will prevail, to the extent of the inconsistency.

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- 19. A Reprint Quotation will be provided to the Customer by Wiley. The Customer must provide a Purchase Or-der or return the Reprint Quotation and provide all relevant details in order to submit an order for producing the Reprint and in doing so, the Customer agrees to be bound by these Terms. Wiley may issue a Booking Confirmation to confirm the Order.
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- 22. Wiley will use commercially reasonable efforts to deliver the Reprints by the date specified by the Customer (if any) in the accepted Reprint Quotation, however Wiley will not be liable for any non-delivery or late delivery.
- 23. It is the responsibility of the Customer to notify Wiley in writing of any damage or shortage within 30 days of the date of actual delivery of physical Reprints to the Customer. Wiley will take no responsibility for any damage or shortage notified after this period has expired.

Advertising and Reprint Production Terms and Conditions

PRICING

- 24. The price for the Advertising is set out in the Booking Confirmation. An invoice will be sent by Wiley to the Customer following print publication or digital campaign fulfilment.
- 25. The price for producing the Reprints is set out in the Reprint Quotation and is valid for 30 days from the date of issue. The price quoted includes a maximum of three (3) proofs of the Reprint. Should Customer require any additional proofs, these will be subject to an additional charge at the discretion of Wiley. If a Reprint Quotation has been provided in advance of the printing date, the details of the order may change upon printing. In this event, Wiley reserves the right to amend the Reprint Quotation to reflect any change sincluding, without limitation, page length. If a Customer requires a pro forma invoice, Wiley can issue an invoice after the order is confirmed.

CANCELLATION

- 26. If the Customer wishes to cancel Advertising after the provision of an Insertion Order or Purchase Order, the Customer must immediately notify Wiley in writing. For Print Advertising, the Customer may, at Wiley's discretion, still be liable for any charges where cancellation requests are received after the Materials Due Date for that Advertising. For Online Advertising, unless the Booking Confirmation has specified that such Online Advertising is non-cancellable, the Customer may cancel Online Advertising and I days written notice to Wiley with no penalty, provided that the Customer shall pay all fees for all Advertising written or development for any Advertising until the effective date of termination and if there are any custom content or development for any Advertising until Dust for the norvision of all sequers performed unto the effective date. for any Advertising, the Customer shall pay for the provision of all services performed up to the effective date of termination.
- 27. On receipt of a cancellation request, Wiley will use reasonable commercial endeavours to ensure the Advertising is not published or for Online Advertising, that it is withdrawn, however Wiley will not be liable for any loss or damage that may be occasioned by the publication of Advertising cancelled by the Customer after the transport of a constraint of the publication of Advertising cancelled by the Customer after the transport of the publication of the publication of Advertising cancelled by the Customer after the transport of the publication of the Materials Due Date or Insertion Order is received.
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English Language		Translations	
Point of Cancellation	% of order value – excluding shipping & expedited delivery fees	Point of Cancellation	% of order value – excluding shipping & expedited delivery fees
Purchase Order / confirmed order received	5%	Purchase Order / confirmed order received	5%
Order sent to printer / Proof compiled	10%	Translation work started	50%
Proof approved by customer	25%	Proof approved by customer	75%
ePrint created	35%	ePrint created	35%
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 (c) cease publication of further Advertising or terminate an agreement for Advertising;
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